



NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM AWARDED VENDOR LIST

BID TITLE: 7-12 Art Supplies and Equipment
SPONSORING DISTRICT: Vista Unified School District
DELIVERY A.R.O.: 30 DAYS
BID NUMBER: BN-2148
DISTRICT CONTACT: Diana Johnson
MIN QTY FOR FREE FREIGHT: \$100
 See attached for exceptions

CONTRACT PERIOD: 1/1/2012 – 12/31/2012
PH: (760) 726-2170 x2965 FAX: (760) 630-0196

VENDOR NAME	ADDRESS	PHONE/FAX NUMBERS	CONTACT NAME	REFERENCE
DICK BLICK COMPANY	P.O. BOX 1267 GALESBURG, IL 61402-1267	Phone: (800) 447-8192 Fax: (800) 621-8293	KRISTIN DWYER k.dwyer@dickblick.com	QD20000
NASCO	4825 STODDARD RD. MODESTO, CA 95356	Phone: (800) 558-9595 Fax: (800) 372-1236	HAZEL FINLEY modestoquotes@eNasco.com	20159
ORIENTAL TRADING COMPANY, INC.	4206 S. 108 ST. OMAHA, NE 68137	Phone: (800) 228-0038 Fax: (800) 869-2351	TONY STILLMAN npsbids@oriental.com	Customer Number: 34034870
S&S WORLDWIDE	75 MILL ST. COLCHESTER, CT. 06415	Phone: (800) 642-7354 Fax: (800) 432-2842	MIRANDA STUCKEY bids@ssww.com	
SCHOOL SPECIALTY INC.	W6316 DESIGN DRIVE GREENVILLE, WI 54942	Phone: (949) 306-5607 Fax: (949) 606-8377 Phone: (888) 388-3224 Fax: (800) 388-6344	CHRIS DUFFY – Account Manager Christopher.duffy@schoolspecialty.com JOE GOODEN – Bid Manager bidnotices@schoolspecialty.com	2011246833SS
TRIARCO ARTS AND CRAFTS	2600 FERNBROOK LANE, SUITE 100 PLYMOUTH, MN 55447	Phone: (800) 328-3360 Fax: (877) 727-2380	JENNIFER FOSTER bids@triarcoarts.com	Z4820

BOARD APPROVAL DATE: 12/14/11

**BID BN-2148
Specifications Bid Form**

The North County Educational Purchasing Consortium is seeking bids for Art Supplies grades 7-12 for the period **January 1, 2012 through December 31, 2012**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

List catalogs that apply to discount:

Resources for Art Educators (Jan. 1 to Dec. 31 of each year)

Exclusions: See discount letter.

Freight % to be added on orders under \$100: *based on %
\$50 subtotal of order

CATEGORIES	BID PERCENTAGES
Art Supplies	20%

Signed: Kristin Dwyer
 Authorized Legal Representative

Typed Name: Kristin Dwyer

Company: DICK BLICK COMPANY

Date: 11/23/11

****Must be completed, signed and returned with bid****

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Please state additional conditions or requirements:

SEE ATTACHED LETTER

List catalogs that apply to discount:

NASCO ARTS & CRAFTS CATALOG

Exclusions:

Freight % to be added on orders under \$100: SEE LETTER %

CATEGORIES	BID PERCENTAGES
ARTS & CRAFTS	20%
ARTS & CRAFTS "Z" PREFIX ITEMS	5% PLUS SHIPPING

Signed: _____

Hazel Finley
Authorized Legal Representative

Typed Name: _____

HAZEL FINLEY

Company: _____

NASCO MODESTO

Date: _____

NOV. 28, 2011

****Must be completed, signed and returned with bid****



Nasco

Dedicated to Delivery

Worldwide Service to Education, Health, Agriculture, and Industry

P.O. Box 101, Salida, CA 95368-0101

Phone 800-558-9595 Fax 800-372-1236 Website www.eNasco.com E-mail modesto@eNasco.com

Nasco Modesto 2012 CATALOG DISCOUNT

Date: January 1, 2012

NORTH COUNTY PURCHASING CONSORTIUM
c/o Encinitas Union School District
101 S. Rancho Santa Fe Road
Encinitas, CA 92024

Please Refer To **Discount #: 20159**

Quote Effective Dates: **01/01/12-12/31/12**

CURRENT CATALOG: 2012

DISCOUNT:

ARTS & CRAFTS

20%*

"Z" PREFIX ITEMS- ART ONLY

5%*

*% Discount is off the **single unit price** of the current catalog.
\$50.00 Minimum order requirement for discount and free shipping.

Please feel free to contact our Quote Department for special pricing on large quantities and dollar amounts.

DISCOUNT EXCEPTIONS:

1. Gift Cards

FREIGHT: All prices are **F.O.B. Destination/Delivered (Nasco will pay the shipping) on Orders over \$50, except for the following:**

1. "Z" Prefix Items, Furniture, Equipment, Truck Ship Items, Dimensional Weight Items (Exceed packaging measurements as per UPS guidelines).
2. Classroom Carpets, Play Sand
3. Paper & Kraft Rolls (500 & 1000 ft), paper exceeding 100lbs. in total weight, Clay, Linoleum Rolls, Plaster & Modeling Materials totaling more than 50lbs.
4. Hazardous Materials & Chemicals

Blanket Quote discount cannot be used with any other discount, quote, coupon, web promo or flyer.

Signed: _____

Handwritten signature of Hazel Finley in black ink.

Hazel Finley, Senior Quote Sales Rep.

Date: 1/01/2012

modestoquotes@eNasco.com

**BID BN-2148
Specifications Bid Form**

The North County Educational Purchasing Consortium is seeking bids for Art Supplies grades 7-12 for the period **January 1, 2012 through December 31, 2012**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

Please see attached deviations document.
Web orders qualify for the discount but our web site is not enabled to extend the discount.
See the deviations document for additional web comments.
Fun Impressions catalog and web site excluded from offer.

List catalogs that apply to discount:

Oriental Trading Main; Hands on Fun!; Crafts!; Scrapbooking, Beading & More!; seasonal catalogs, the web site.

Exclusions: Fun Impressions catalog

Freight % to be added on orders under \$100: see chart % Shipping chart attached.

CATEGORIES	BID PERCENTAGES
All products and web site items (except excluded as noted above).	5%

Signed: 
 Authorized Legal Representative

Typed Name: Tony Stillman

Company: Oriental Trading Company

Date: _____

****Must be completed, signed and returned with bid****

Oriental Trading Company, Inc.

North County Educational Purchasing Consortium
c/o Encinitas Unifion School District
Bid # BN-2148 Art Supplies, Grades 7-12
Deviations

1. Include the customer number with every purchase order to reduce billing errors.
Please include any key code from catalogs offering additional discounts.
The Customer Number for Consortium is: **34034870**
Each participating school district will have its own customer number.
2. A 5% discount will apply to each order. This discount applies to merchandise only. No discount will be given for shipping and handling charges. Total amount of the discount is removed at the end of the order, not from individual line items. Custom imprint (advertising specialty products) are not eligible for discount.
3. Free Standard delivery on orders over \$100.00. See the attached chart for shipping charges on orders less than \$100. Shipping charges are FOB destination, prepaid and added to invoice. Free delivery does not apply to the additional per item shipping fee for items in our catalog identified with the symbol of a truck. There is no discount for express delivery charges. Free delivery does not apply to custom imprint (advertising specialty products).
4. URL address: www.orientaltrading.com
 - a. You may shop our web site with a credit card.
 - b. At this time net 30 terms are not available for on line orders. The online order system does not calculate the discount or shipping charges. After placing your on line order with a credit card call Customer service to manually apply the discount. Call 800-228-0038. Or
 - c. Ordering with a purchase order. Save your items to your shopping cart. The shopping cart does not calculate the discount or shipping charges. [Save] and [Print] after entering all purchases to your shopping cart. Manually calculate the amount of the discount and shipping charges based on your merchandise total. Copies of your shopping cart page may be attached to your purchase order.
5. Catalogs – Main; Seasonal; Hands on Fun! ; Crafts!; Scrapbooking ...! are sent frequently during the year. Items may be ordered at any time, but prices are subject to change.
6. Merchandise is delivered approximately 10-14 business days after receipt of order. Some art supplies may require up to 30 days for delivery.
7. Payments on net accounts are due within 30 days of receiving the order. 0% discount is given for early payment.
8. The purchase order number will appear on the invoice and packing slip, but may not appear on the outside of the package. A single copy of the invoice is mailed at the time your order is shipped.
9. Hands on Fun and Oriental Trading products are manufactured and packaged with the safety of children in mind. Products are tested for safety. For applicable art materials, copies of Labeling of Hazardous Art Materials Act ("LHAMA") reports may be available upon request. Products do not bear the Certified Products Seal.
10. MSDS forms are available upon request.
11. Claims for missing or damaged items must be made within 30 days of receiving order.
12. Organizations intending to piggy back this offer are asked to inform Oriental Trading of that intent before issuing a purchase order. Call 800-228-0038 or fax 800-869-2351.
13. We will not have a representative available for on-site visits. Questions or problems may be directed to: Bid Sales Department 800-228-0038.

17 November 2011



Shipping and Handling Charges
Free standard delivery Orders over \$100

Orders under \$100.00 F.O.B. destination, charges prepaid and added.
All Express shipping charges prepaid and added.

Order Total	Standard Business Days	Express 3-5 Business Days	Express 2-3
Up to \$25	\$6.99	\$13.99	\$19.99
\$20.01- \$50	\$9.99	\$16.99	\$22.99
\$50.01 - \$75	\$11.99	\$18.99	\$24.99
\$75.01 - \$100	\$12.99	\$19.99	\$25.99
\$100.01 - \$125	Free	\$20.99	\$26.99
\$125.01 - \$150	Free	\$24.99	\$33.99
\$150.01 -\$200	Free	\$26.99	\$34.99
Over \$200	Free	16 %	18 %

Free delivery does not apply to the additional per item shipping fee for items in our catalog identified with the symbol of a truck.

Free shipping does not apply to advertising specialty merchandise.

2 Jan 2011

Corporate Offices

4206 South 108th Street
Omaha, Nebraska 68137
402-331-5511

5455 South 90th Street
Omaha, Nebraska 68137
402-596-1200



OTC Direct, Inc.
dba Oriental Trading Company
Federal Employer Identification Number: 27-4811648

We are a LARGE business concern.
We are exempt from Back-up Withholding.
We are exempt from receiving a form 1099-Misc.
We sell products only. We do not provide services.
OTC Direct, Inc. incorporated State of Nebraska, February 4, 2011.

Customer Service and Purchase orders: Oriental Trading Company
PO Box 2308
Omaha, NE 68103-2308
Phone: 800-228-0475
Fax: 800-327-8904
orders@oriental.com

Remittance Address: PO Box 790403
St. Louis, MO 63179-0403

Address for Sealed Bids: 4206 S 108 St
Omaha, NE 68137
Phone: 800-228-0038
Fax: 800-869-2351
Email: npsbids@oriental.com

Address for Informal Quotes: Oriental Trading Company
: PO Box 2308
Omaha, NE 68103-2308
Phone: 800-526-7400
Fax: 877-564-4440
Email: npscustomerservice@oriental.com

Returns Address: Oriental Trading Company
11201 Giles Rd
Omaha, NE 68128

(Please call Customer Service for a Return Authorization number and instructions.)

WEBSITE: <http://www.orientaltrading.com>

Oriental Trading Company a wholesaler of toys, novelties, party supplies, arts and crafts supplies, and personalized merchandise.

All items are subject to availability.

09/26/11

Corporate Offices

4206 South 108th Street
Omaha, Nebraska 68137
402-331-5511

5455 South 90th Street
Omaha, Nebraska 68137
402-596-1200

**BID BN-2148
Specifications Bid Form**

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All shipments will be FOB District. Categories will be awarded based on percentage basis

Please state additional conditions or requirements:

DISCOUNT APPLIES TO CATALOG
CURRENT AT TIME OF ORDER
PLACEMENT.

10% off of Catalog List Price.
Not to be combined with Sale Prices, Offer Codes,
Internet Specials or Quantity Breaks.

ITEMS LABELED F.O.B./DROP SHIP IN

CATALOG WILL BE CHARGED SHIPPING

INSTALLATIONS NOT INCLUDED

PREPAID AND ADDED TO INVOICE.

Additional discount: S & S Education

Exclusions: Items labeled FOB/Drop Ship in catalog will be charged freight +
Freight % to be added on orders under \$100: N/A % added to invoice

CATEGORIES	BID PERCENTAGES
<u>S & S Education Catalog Art Supplies</u>	<u>10%</u>
<u>S & S Education Catalog remaining categories</u>	<u>10%</u>

Signed: Miranda Stuckey
Authorized Legal Representative

Typed Name: Miranda Stuckey

Company: S & S WORLDWIDE

Date: 11-28-2011

****Must be completed, signed and returned with bid****

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All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

Freight: Free shipping on parcel shipped items (7 & 9 prefix items).
Truck and Freight Items (6 & 8 prefix items) will be charged a minimum of \$49.00 or 15% of the item price, whichever is greater. Furniture & Equipment orders may receive charges for inside delivery of \$45.00 or lift gate charges of \$69.00.

List catalogs that apply to discount:

Sax Art Education Catalog

Exclusions: none

Freight % to be added on orders under \$100: _____ % see above additional conditions/requirements

CATEGORIES	BID PERCENTAGES
Supply items with a prefix of 8 or 9	Educator Price (EP) less 15%
Furniture & Equipment items with a prefix of 6 or 7	List Price less 30%

Signed: 
 Authorized Legal Representative

Typed Name: Joe Gooden

Company: School Specialty

Date: 11/17/2011

****Must be completed, signed and returned with bid****



School & Office Supplies



Arts Education



Early Childhood



Physical Education & Health



Special Needs Abilities



Furniture & Equipment

Bid Questions

Phone: 800-554-7632

Fax: 800-675-1775

bidnotices@schoolspecialty.com

To Order

Phone: 888-388-3224

Fax: 888-388-6344

www.schoolspecialty.com

GO GREEN!



Use the following website to shop our digital catalogs.

<http://store.schoolspecialtyonline.net>

November 17, 2011

Encinitas Union School District
Account # 232698

School Specialty is pleased to respond to your Bid # BN-2148 Art Supplies-Grades 7-12

Terms and conditions

Discount:

Educator Price (EP) less 15% (item prefix of 8 or 9) on all current School Specialty EP priced catalogs (unless catalog bears notation: no other discounts apply).

List Price less 30% (item prefix of 6 or 7) on all current School Specialty List priced catalogs (unless catalog bears notation: no other discounts apply).

Value Price will receive no additional discounts.

2011 Art Education/Sax Catalog

Contract Period:

January 1, 2012 through December 31, 2012. Pricing for **contract period effective upon notification of award** referencing our Bid #2011246833SS to bidnotices@schoolspecialty.com.

Freight Terms:

Free shipping on parcel shipped items (7 & 9 prefix items).

Truck and Freight Items (6 & 8 prefix items) will be charged a minimum of \$49.00 or 15% of the item price, whichever is greater. Furniture & Equipment orders may receive charges for inside delivery of \$45.00 or lift gate charges of \$69.00.

We are confident that you will find the Educator Price beneficial to your schools. Our Educator Price (EP) allows competitive shopping for your school supply needs. Educator Pricing (EP) will provide you with:

- Standardized pricing across School Specialty brands
- Easy to find pricing
- Decreased order complexity
- Added discount opportunities
- Everyday low price
- Invoice error reduction

Sincerely,

Sharon Caldwell Ext 7261
Bid Operations Coordinator

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Please state additional conditions or requirements:

See attached Contract letter

List catalogs that apply to discount:

2012 Triarco Arts & Crafts

Exclusions:

Freight % to be added on orders under \$100: Full freight applies via UPS min \$9.00 & figures on weight & distance %

CATEGORIES	BID PERCENTAGES
Art Supplies	20%

Signed: Jennifer Foster
Authorized Legal Representative

Typed Name: Jennifer Foster

Company: TRIARCO ARTS & CRAFTS, LLC

Date: 11-18-11

****Must be completed, signed and returned with bid****



2600 Fernbrook Lane, Suite 100 • Plymouth, MN 55447
PHONE (763) 559-5590 • FAX (763) 559-2215
TOLL FREE (800) 328-3360

Contract #: Z4820
North County Educational Purchasing Consortium
Encinitas, CA

20% Discount and Free Shipping Contract
Contract expires December 31, 2012
\$100 Minimum Order

This contract entitles this customer to a 20% discount on the "PRICES MARKED IN RED" in our current Triarco Arts & Crafts Catalog. (This excludes bid items, sale flyers and special web pricing.) Products weighing less than 20 lbs. are shipped freight no charge under the terms of this offer.

Products weighing 20 lbs. or more (i.e. cartons of clay, plaster, mosaic tiles, plaster craft, candle & sculpture wax, slip, large sized paper and paper rolls, furniture and equipment) are discounted with shipping applied. Items identified by the "truck" symbol in the catalog are excluded from all free shipping offers.

Orders over 600 lbs. may require truck delivery. Additional freight charges may apply if you do not have a loading dock at the receiving facility (without a loading dock, a special truck with a liftgate is required for unloading) or require inside delivery.

The contract will apply to all orders phone, mailed or faxed. Orders must be marked "Contract #Z4820" to assure correct billing.

Our terms are Net 30 days. Prices DO NOT include inside delivery, setting in place, unpacking, installation, assembly, or clean up. All damages and/or shortages must be reported to our customer service department within 30 days of invoice date.

*Triarco reserves the right to adjust pricing on items that experience dramatic price increases over the period of the current contract. In the event of pricing difference greater than 10%, your purchasing agent will be advised.