

**NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM
AWARDED VENDOR LIST**

BID TITLE: Library Supplies Catalog Bid
 BID NUMBER: BN-2135
 CONTRACT PERIOD: 7/1/11 – 6/30/12

SPONSORING DISTRICT: Encinitas Union School District
 DISTRICT CONTACT: Jessica Kinder
 Phone: 760.944.4300 ext. 1175 Fax: 760.633.1298
 Email: jessica.kinder@eusd.net

-See Bid Forms for free
freight detail

VENDOR NAME	ADDRESS	PHONE/FAX NUMBERS	CONTACT	CODE TO USE	NOTE
Brodart Co	100 North Road McElhattan, PA 17748	888-820-4377 Phone 800-578-1064 Fax	Trudy Wagner Supplies.quotes@brodart.com	D70323	
Culver Newlin	840 S Wanamaker Ave. Ontario, CA 91761	800-979-9751 Phone 909-390-0378 Fax	Nathan Rosenblatt nathan@culver-newlin.com		
ETA/Cuisenaire	500 Greenview Court Vernon Hills, IL 60061	800.445.5985 x5177 Phone 888.333.9588 Fax	Carolyn Vanco cvanco@etacuisenaire.com	NCEPC #BN-2135	\$100.00 Minimum Order for FREE freight
Lakeshore Learning Materials	2695 E. Dominguez St Carson, CA 90895	800-421-5354 Phone 800-537-5403 Fax	Ashley Bicanek biddept@lakeshorelearning.com		\$50.00 Minimum Order for FREE freight
The Library Store, Inc.	301 E. South St. PO Box 964 Tremont, IL 61568	800-548-7204 Phone 800-320-7706 Fax	Jillian Rebmann supplybids@thelibrarystore.com	NCEPC11	\$50.00 Minimum Order for FREE freight
School Specialty	PO Box 1579 Appleton, WI 54912	949-306-5607 Phone 949.606.8377	Chris Duffy christopher.duffy@schoolspecialty.com		
Vernon Library Supplies Inc	2851 Cole Court Norcross, GA 30071	800-878-0253 Phone 800-466-1165 Fax	Francine Kersh sales@vernlib.com		website: vernlib.com (no catalog available)

SPECIFICATIONS BID FORM

The North County Educational Purchasing Consortium is seeking bids for Library Supplies for the period of July 1, 2011 through June 30, 2012. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:
Please see attached letterhead for terms and conditions

List catalogs that apply to discount:
2011 Brodart Library Supplies and Furnishings

Exclusions: see attached letterhead

CATEGORIES	BID PERCENTAGES OFF CATALOG PRICE
Library Supplies	20%* *please see letterhead for terms

Signed: Trudy Wagner
Authorized Legal Representative

Typed Name: Trudy Wagner

Company: Brodart Co.

Date: 6/23/2011

**** MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.****



**Library Supplies
& Furnishings**

100 North Road, PO Box 300, McElhattan PA 17748

Sales & Service: 888.820.4377 • Order, Fax: 800.283.6087 or 570.769.5100

Bids & Quotes, Fax: 800.578.1064 or 570.769.5101 • Visit us online at www.shopbrodart.com

BRODART TERMS AND CONDITIONS

20% OFF LIBRARY & AUDIOVISUAL & ARCHIVAL SUPPLIES

- FOB Destination

- *Discount applies only to products, not to shipping charges, and may not be combined with any other preferred pricing. Not applicable to closed orders and orders already in process. Excludes Books & Automation Division, Electronics, Game Systems, Flat Panel Mounts, Microform Readers/Printers/Scanners, Security Systems and Accessories, Software and Brodart Solutions Line.

- Discounts are taken from current catalog prices at the time of order. New catalogs are distributed annually in January.

- Delivery
 - 7/10 days after receipt of order of in-stock items

 - Terms: Net 30 days

 - Bid is in effect until 6/30/2012

 - Please Reference Bid# **D70323**

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Please state additional conditions or requirements:

List catalogs that apply to discount:

Please see attached list

Exclusions:

Table with 2 columns: CATEGORIES, BID PERCENTAGES OFF CATALOG PRICE. Row 1: (blank), Per attached list. Row 2: (blank), (blank). Row 3: (blank), (blank). Row 4: (blank), (blank).

Signed: [Signature]
Authorized Legal Representative

Typed Name: Nathan Rosenblatt

Company: Culver - Newlin

Date: June 17, 2011

** MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.**

Culver-Newlin Catalog Discounts

Maco Library Furniture	25%
Smith Systems Library Furniture	25%
Community Library Furniture (Catalog available August 2011)	25%
Omni Pacific Custom Furniture (photos & drawings available on request)	46%
Sisneros Custom Furniture (photos & drawings available on request)	46%

nathan rosenblatt
cell 760 525-4906 | fax 760 943-7856
nathan@culver-newlin.com



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Please state additional conditions or requirements:

ETA/Cuisenaire offers FREE SHIPPING on orders of \$100 or more. Orders less than \$100 do receive the appropriate discount but incur a 12% charge for S/H with a \$7 minimum. Next Day, 2nd Day and 3 Day Select are excluded.

Bid No. BN-2135

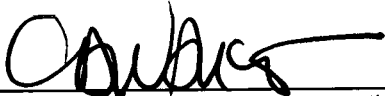
Please reference this bid number on orders to insure your discount & free S/H are applied correctly.

List catalogs that apply to discount:

2011 & 2012 MATH & Science combined - 2011 & 2012 Literacy

Exclusions: PLEASE NOTE THESE EXCLUSIONS: All item numbers with the letter P in the 3rd position of the item number (i.e. XXP-XXXX) are excluded from catalog discount. These items are Sole Source, manufactured and distributed exclusively by ETA/Cuisenaire

CATEGORIES	BID PERCENTAGES OFF CATALOG PRICE
ETA/Cuisenaire Math and Science catalog discount is <u>18</u> %.	<ul style="list-style-type: none"> • Discounts are firm for the contract period. • Catalog & website prices may increase or decrease when catalogs are published each January. • Prices in catalogs expire December 31. • Discounts apply to the current year's catalog in place at the time of order. • Special promotions, quotes, brochures, Custom Kits, and bid prices (prefixed by BD) are excluded from further discount. • Special orders and materials not found in our print catalog or on our website are excluded from discount.
ETA/Cuisenaire Literacy catalog discount is <u>6</u> %.	
Please Note: Catalog and internet item numbers with the letter P in the 3 rd position of the item number (i.e. XXP-XXXX) are Sole Source and excluded from discount.	

Signed: 
 Auth: ETA/Cuisenaire
 500 Greenview Court
 Vernon Hills, IL 60061
 Company: Carolyn Vanco, Coordinator, Catalog Bids
 800-445-5985, ext. 5177, Fax: 888-333-9588
 Date: 6/21/11
 cvanco@etacuisenaire.com
 www.etacuisenaire.com

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All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

Free shipping on orders over \$50, shipping to one location. On orders under \$50, please estimate shipping at 15% of your order subtotal, with a minimum freight charge of \$5.00.

List catalogs that apply to discount:

Lakeshore Learning Materials catalog

Lakeshore Elementary catalog

Exclusions: None.

CATEGORIES	BID PERCENTAGES OFF CATALOG PRICE
Lakeshore Learning Materials catalog: All items in our catalog, specifically Children's Books, Language, Social Studies	5%
Lakeshore Elementary catalog: All items in our catalog, specifically Reading & Literature	5%

Signed: 
 Authorized Legal Representative

Typed Name: Ashley Bicanek

Company: Lakeshore Learning Materials

Date: 6/20/2011

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Please state additional conditions or requirements:

Free shipping on orders of in-stock supplies totaling \$50 or more.
Please see attached.

List catalogs that apply to discount:

TLS Main Catalog, 2011
TLS Main Catalog, 2012 ← published 1/1/12

Exclusions: please see attached

CATEGORIES	BID PERCENTAGES OFF CATALOG PRICE
Library/School/Office/NV Supplies	15-20%
Furniture	10% (see attached)

Signed: Jillian K. Rebmann
 Authorized Legal Representative

Typed Name: Jillian K. Rebmann

Company: The Library Store, Inc.

Date: 6/23/11

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THE LIBRARY STORE, INC.®

301 E. South Street, P.O. Box 0964, Tremont, IL 61568-0964
TEL [800] 548-7204 • FAX [800] 320-7706
E-MAIL: supplybids@thelibrarystore.com • WEBSITE: www.thelibrarystore.com

SPECIAL DISCOUNTS

North County Educational Purchasing Consortium

TLS reference # NCEPC11

Effective Dates: 07-01-11 through 06-30-12

WE HEREBY OFFER THESE CATALOG DISCOUNTS:

1. 20% Discount on consumable Library, Office, Audio/Visual and Computer Supplies
2. 15% Discount on Learning Materials
3. 10% Discount on Furniture and Equipment
4. Free regular shipping on **Supply** items totaling \$50 or more after bid discount is given

EXCEPTIONS TO DISCOUNTS

1. 3M Security and Checkpoint Security products and supplies, book returns, already-discounted book sets, licensed merchandise, and any roll laminator are **EXCLUDED** from ANY discount.
2. Discount cannot be combined with any other special offer, promotion, or coupon.
3. Product training, lab fees for product testing, installation of equipment/furniture and disposal of trash are not part of this bid. Standard manufacturer warranty applies upon date of receipt of items. Returns, repairs or servicing of equipment and furniture are subject to manufacturer policies.
4. **MUST REFERENCE DISCOUNT # AT TIME OF ORDER TO RECEIVE DISCOUNT. CREDIT WILL NOT BE APPLIED WHEN DISCOUNT NUMBER IS NOT REFERENCED ON ORDERS.**
5. Published catalog pricing may change subject to fluctuations in the cost of raw materials.

TRANSPORTATION:

1. Transportation will be **prepaid and added** to all furniture items and to all items that ship from our manufacturers.
2. **FREIGHT QUOTES:** Items that ship by truck will be figured for "**End of Truck**" delivery unless otherwise noted.
 - A. Items from our warehouse will ship within 48 hours (ARO).
 - B. Items shipping from our manufacturer have various lead times, usually shipping within one to eight weeks. The Library Store, Inc. assumes no responsibility for extended shipping dates.
3. **INSPECTION:** ALL truck shipments must be inspected and signed for accordingly, otherwise compensation cannot be guaranteed.

DISCOUNT REFERENCE:

1. **PLEASE REFERENCE DISCOUNT # NCEPC11 ON ALL ORDERS AND CORRESPONDENCE.**

Thank you and if you have any questions, please contact:

Jillian K. Rebmann
Bid Department
Phone: 1-800-548-7204
E-mail: supplybids@thelibrarystore.com

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Please state additional conditions or requirements:

List catalogs that apply to discount: See Attached List

Exclusions:

CATEGORIES	BID PERCENTAGES OFF CATALOG PRICE
Library Furnishings	see attached

Signed: Leonard Adkins
Authorized Legal Representative

Typed Name: Leonard Adkins

Company: School Specialty Inc.

Date: 6-22-11

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North County Educational Purchasing Consortium
Bid # BN-2135

MANUFACTURER	DISCOUNT
Bretford Basics	52%
Bretford Technology	36%
Ironwood	20%
KI - all other products	32%
Media Technologies	35%
Royal Seating/Texwood	45%
School Specialty 2011 Furniture Catalog	25%
School Specialty - all other catalogs	15%
Sisneros	46%
Smith System	31%

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Please state additional conditions or requirements:

All discounts taken from web catalogs: www.vernlib.com
Vernon currently does not have a printed catalog.

All items on web are designated Level 1 or Level 2.
Free shipping on Level 2 item orders for over \$50.00
Level 1 items shipping calculated at time of order

List catalogs that apply to discount:

web catalogs: www.vernlib.com

Exclusions:

CATEGORIES	BID PERCENTAGES OFF CATALOG PRICE
Level 1 items	10% discount off prices on web
Level 2 items	20% discount off prices on web

Signed: Francine Kersh

Typed Name: Francine Kersh

Company: Vernon Library Supplies, Inc

Date: June 10, 2011

Vernon Library Supplies, Inc.
 2851 Cole Court
 Norcross, GA 30071
 www.vernlib.com
 phone: 800-878-0253
 fax: 800-466-1165
 email: sales@vernlib.com

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