

**NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM  
AWARDED VENDOR LIST**

<b>Bid Title: PE &amp; ATHLETIC EQUIPMENT</b> <b>BID NUMBER: 2012-03</b> <b>CONTRACT PERIOD: 1/1/2012 – 12/31/2012</b> <b>\$50.00 minimum orders without shipping charge</b>	<b>SPONSORING DISTRICT: ESCONDIDO UNION SCHOOL DISTRICT</b> <b>DISTRICT CONTACT: VICKIE HOWE</b> <b>PH: 760-432-2155      FAX: 760-743-2464</b> <b>Delivery A. R. O.: 10 DAYS</b>
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VENDOR NAME	ADDRESS	PHONE/FAX NUMBERS	CONTACT NAME	CATALOG/VOLUME DISCOUNT	DVBE
Baden Sports <b>*Note Baden Bid #101075 on all PO's.</b>	34114 21 <sup>st</sup> Avenue South Federal Way, WA 98003	Phone: 800-897-0968 Fax: 866-530-6344 <a href="mailto:kathyb@badensports.com">kathyb@badensports.com</a>	Kathy Beckley	30%/35% Off Current List price, call for pricing	Yes
Cannon Sports, Inc. <b>*Note CSI's Bid #60391 on all PO's.</b>	P.O. Box 11179 Burbank, CA 91510-1179	Phone: 800-223-0064 Fax: 800-388-1993 <a href="mailto:gerson@cannonsports.com">gerson@cannonsports.com</a>	Gerson Contreras X110	25%/Call.	Yes
Gopher Sport	P.O. Box 998 Owatonna, MN 55060-0998	Phone: 800-533-0446 Fax: 888-319-7452 <a href="mailto:bids@gophersport.com">bids@gophersport.com</a>	Cheryl Green	10%(see attached letter for exceptions)/0%	Yes
School Specialty, Inc.	W6316 Design Drive Greenville, WI 54942	Phone: 888-388-3224 Fax: 888-388-6344 <a href="mailto:bidnotices@schoolspecialty.com">bidnotices@schoolspecialty.com</a>	Joe Gooden	15% with free freight on parcel items, 20% with published freight terms on equipment/0%	Yes
Sports Supply Group, Inc. (BSN Sports)	P.O. Box 78268 Corona, CA 92877-0142	Phone: 800-423-4695 x223 Fax: 800-921-2515 <a href="mailto:ragustin@sportssupplygroup.com">ragustin@sportssupplygroup.com</a>	Ruben Agustin	10%/15% (see attached letter for exceptions)	Yes

Board approved 12/14/11.

ITEM No.	EST. USAGE	UNIT OF ISSUE	ITEM SPECIFICATION	MODEL NO./ MFG.	AWARDED VENDOR	UNIT PRICE	WARRANTY OFFERED
			<b>BASEBALL:</b>				
1	5	set	Base, Orange, rubber: 3 bases & home plate, throw down type	Sportime SSI #708331	School Specialty	\$5.05	30 Days
2	15	ea	Base, home plate, official, white rubber beveled edge secured with five removable steel spikes Tomark #10360, BSN-BBSBHPXXY or equal	Champion Sports SSI #007648	School Specialty	\$6.49	30 Days
			<b>BASKETBALL:</b>				
3	1,514	ea	Ball, official size #7 rubber covered waterproof , Western Star WSB100 or equal	BR400	Baden Sports	\$3.06	90 Days
4	725	ea	Ball, Junior size, rubber covered waterproof, Western Star WSB105, VOIT-VCB6HXXX or equal	CSI 0489	Cannon Sports	\$2.69	1 Year under normal use conditions
5	10	set	Ball, Junior size, #5, rubber covered, rainbow colored, set of 6, Gopher GL61-266 or equal	MacGregor 93400	SSG/BSN	\$22.30	1 Year
6	474	ea	Ball, Mikasa, rubber BX 1000, VOIT-VCB2HXXX or equal	CSI 0480	Cannon Sports	\$3.09	1 Year under normal use conditions
7	10	Ea	Ball, rubber, VOIT-VCB2HXXX <b>No Sub</b>	Voit VCB2HXXX	SSG/BSN	\$4.03	2 Years
8	146	Ea	Net, basketball, heavy cord, polyethylene outdoor, Carron 10209 or equal	BSN SNBBNPBRY	SSG/BSN	\$0.81	1 Year
9	2	ea	Rims/goals 12 loop heavy double rim, Bison BA37M or equal	MacGregor 1187786	SSG/BSN	\$45.48	1 Year
			<b>FOOTBALL:</b>				
10	61	ea	Ball, pee wee, VOIT-VCF5SHXX or equal	Model F55, Stock #F5R	Baden Sports	\$2.99	90 Days
11	219	ea	Ball, intermediate size, rubber covered, Western Star F-7, VOIT-VCF7SHXX or equal	Model F200, Stock #F8R	Baden Sports	\$3.00	90 Days
12	338	ea	Ball, junior size, rubber covered, Cannon	Model F100, Stock #F6R	Baden Sports	\$2.89	90 Days

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			CSI F2, VOIT-VCF6SHXX or equal				
13	49	ea	Ball, official size and weight rubber covered Cannon CSIF6 2030, VOIT-VCF9SHXX or equal	CSI 2030	Cannon Sports	\$3.82	1 Year under normal use conditions
14	118	set	Flag, belts, adjustable one size fits all. Set Includes: Heavy duty web belt with metal tip and 2 vinyl slides with velcro and 18" vinyl flags	BSN MSFB (Red, Yellow, Blue)	SSG/BSN	\$0.75	1 Year
15	82	set	Flag belt, triple threat	CSI TFFA (Sz 32"-39") CSI TFFAX (Sz 40"-50")	Cannon Sports	\$2.06	1 Year under normal use conditions
16	4	pk	Flag, replacement for Flag Belt, color red or yellow, 6/pack. Indicate color w/#'s	CSI 2080/6 – Red CSI 2081/6 – Yellow	Cannon Sports	\$1.74	1 Year under normal use conditions
			<b>SOCCER:</b>				
17	2	ea	R Tuff foam ball or equal	School Smart SSI #089124	School Specialty	\$4.32	30 Days
18	1,370	ea	Soccer ball, weight #5, 32 panel nylon wound, pebble finish Cannon PSB05 4921, VOIT-VCS33XXX or equal	S310	Baden Sports	\$2.86	90 Days
19	50	ea	Soccer ball, weight #5, 32 panel nylon wound, VOIT-VCS33XXX <b>No Sub</b>	Voit VCS33XXX	SSG/BSN	\$3.32	1 Year
20	404	ea	Soccer ball, Official size 4, rubber, Western Star WS101, VOIT-VCS66HXX or equal	S305	Baden Sports	\$2.73	90 Days
21	40	ea	Soccer ball, Official size 4, rubber VOIT-VCS66HXX <b>No Sub</b>	Voit VCS66HXX	SSG/BSN	\$3.03	1 Year
22	12	ea	Soccer ball, Official size, synthetic leather, kickoff, Mikasa SWK01 310, MacGregor-MCLS303X or equal	S150D	Baden Sports	\$4.89	90 Days
23	726	ea	Soccer ball, size 5, synthetic leather Tachikara 4948 ST-5S, MacGregor 70200235 or equal	S150D	Baden Sports	\$4.89	90 Days
24	4	set	Soccer ball, size 5, rubber covered, rainbow colored, set of 6, Gopher GL61-630 or equal	MacGregor 94500	SSG/BSN	\$24.00	1 Year
			<b>SOFTBALL:</b>				

ITEM No.	EST. USAGE	UNIT OF ISSUE	ITEM SPECIFICATION	MODEL NO./ MFG.	AWARDED VENDOR	UNIT PRICE	WARRANTY OFFERED
25	36	ea	Ball, regulation, 12"official size & weight, Baden S1R or equal	CSI 03419	Cannon Sports	\$2.35	1 Year under normal use conditions
26	70	ea	Ball, Super-Soft, 12", Baden S3R, VOIT-VSBC812 or equal	CSI 03421	Cannon Sports	\$2.78	1 Year under normal use conditions
27	8	<b>set</b>	Bases, all rubber construction 14"x14" beveled edges, <b>set of 4</b>	MacGregor SBB+SBHP	SSG/BSN	\$24.00	1 Year
28	5	ea	Bat, aluminum, Louisville 29" or equal	Easton 030246	Cannon Sports	\$15.62	1 Year under normal use conditions
29	5	ea	Bat, aluminum sz 31" Powerflite or equal	Easton 1347517	SSG/BSN	\$15.45	1 Year
30	6	ea	Bat, aluminum sz 32" Powerflite or equal	Easton 1347517	SSG/BSN	\$15.45	1 Year
			<b>TENNIS:</b>				
31	12	can	Ball, tennis, heavy duty optic yellow for practice (3/can), no blemishes, Wilson T1019, PENN-MTPENBAL or equal	Wilson 5575	Cannon Sports	\$2.35	1 Year under normal use conditions
32	1	ea	Net, tennis, high quality competition style, double stitching top band, weather treated heavy duty with center strap	MacGregor TN300V42Y	SSG/BSN	\$73.70	1 Year
33	2	dz	Ball, table tennis, deluxe, orange, BSN item #930 or equal	CSI 5437	Cannon Sports	\$5.88	1 Year under normal use conditions
34	2	dz	Paddle, table tennis, standard sponge rubber, 2.0mm, BSN item #NAR2XXXX or equal	Sportime SSI #710266	School Specialty	\$1.08	30 Days
			<b>TETHERBALL:</b>				
35	180	ea	Ball, official size 7 weight rubber covered rope well 15' nylon braided rope Cannon CSI T6 5606 or equal	T500	Baden Sports	\$4.69	90 Days
36	224	ea	Ball, official size 7 weight rubber covered rope well 15' nylon braided rope, VOIT VCT850HX <b>No Sub</b>	Voit VCT850HX	SSG/BSN	\$5.60	1 Year
37	50	ea	Ball, Mikasa Super SoftTouch Cushion or equal	T500T	Baden Sports	\$5.35	90 Days
38	441	ea	Swivel ¾" brass covert #225-B (2265-	BSN 2146SBLT75	SSG/BSN	\$1.17	1 Year

ITEM No.	EST. USAGE	UNIT OF ISSUE	ITEM SPECIFICATION	MODEL NO./ MFG.	AWARDED VENDOR	UNIT PRICE	WARRANTY OFFERED
			0048) or equal				
			<b>VOLLEYBALL:</b>				
39	774	ea	Ball, official size weight #5 rubber covered waterproof, Western Star WSV1 or equal	CSI 6156	Cannon Sports	\$2.60	1 Year under normal use conditions
40	30	Ea	Ball Tachikara Soft Touch SV/85 or equal	V231	Baden Sports	\$7.36	90 Days
41	60	ea	Ball, synthetic leather, official size & weight 18 panel, MacGregor VL20 or equal	V231	Baden Sports	\$7.36	90 Days
42	5	ea	Nets, top grade ply or nylon, 32 x 3, white binding with steel cables: Good Sports 26236, MacGregor-SNVBSC32Y or equal	MacGregor SNVBSC32Y	SSG/BSN	\$18.08	1 Year
			<b>BALLS MISCELLANEOUS:</b>				
43	4	pk	No Bounce Hot Balls, vinyl, rainbow colors, 6/pack, Shield <b>No Sub</b>	Shield 1000009	SSG/BSN	\$12.20	1 Year
44	375	ea	Playground, 6" diameter, yellow, Pro VOIT VPG6HNYL <b>No Sub</b>	Voit VPG6HNYL	SSG/BSN	\$2.68	1 Year
45	635	ea	Playground, 6" diameter, rubber, red, Western Star or equal	School Smart SSI #1293605	School Specialty	\$0.82	30 Days
46	320	ea	Playground, 7", same as item #45	School Smart SSI #1293607	School Specialty	\$1.34	30 Days
47	1,783	ea	Playground, 8.5", same as item #45	School Smart SSI #1293609	School Specialty	\$1.72	30 Days
48	1,632	ea	Playground, 10", same as item #45	School Smart SSI #1293616	School Specialty	\$1.88	30 Days
49	422	ea	Playground, 13", same as item #45	School Smart SSI #1293618	School Specialty	\$2.10	30 Days
50	675	ea	Utility 8 ½" Heavy duty 1216 high impact rubber with nylon winding, yellow, Western Star PG-8 ½ (UT), VOIT-VPG8HNYL or equal	UX850	Baden Sports	\$2.70	90 Days
			<b>EQUIPMENT MISC:</b>				

ITEM No.	EST. USAGE	UNIT OF ISSUE	ITEM SPECIFICATION	MODEL NO./ MFG.	AWARDED VENDOR	UNIT PRICE	WARRANTY OFFERED
51	10	ea	Bag, ball, nylon mesh, 10-12 Ball Capacity, CSI 1392, BSN-SNBC1XXX or equal	BSN SNBC1XXX	SSG/BSN	\$2.15	1 Year
52	27	ea	Bag, equipment, 32x36, mesh, all colors <b>identify color on purchase order</b>	BSN SNBCNET	SSG/BSN	\$3.20	1 Year
53	25	dz	Bean bag, 5", nylon	BSN 1039900	SSG/BSN	\$4.73	1 Year
54	5	ea	Cone, boundary, 9", red or orange <b>State on bid which color you will provide</b>	GS86-104	Gopher Sport	\$0.74	Unconditional
55	5	ea	Cone, boundary, 12", red or orange <b>State on bid which color you will provide</b>	GS85-871	Gopher Sport	\$1.14	Unconditional
56	5	set	Cone, boundary, 12", rainbow colored, set of 6 colors, Gopher 85-887 or equal	BSN 1093452	SSG/BSN	\$24.00	1 Year
57	35	ea	Cone, boundary, 18", heavy base, orange	BSN 1040838	SSG/BSN	\$5.68	1 Year
58	5	dz	Cone, boundary, disc, yellow	BSN 1276558	SSG/BSN	\$3.60	1 Year
59	3	dz	Cone, boundary, disc, rainbow colored	BSN 1255690	SSG/BSN	\$3.60	1 Year
60	10	ea	Frisbee, tournament quality pro size	BSN MSDIS140Y	SSG/BSN	\$1.70	1 Year
61	24	ea	Frisbee, Spin Jammer <b>No Sub</b>	Spin Jammer 1781	SSG/BSN	\$2.84	1 Year
62	97	ea	Hoop, plastic, 36"	BSN 1274646	SSG/BSN	\$2.56	1 Year
63	36	ea	Hoop, plastic, 24"	BSN 1246087	SSG/BSN	\$2.16	1 Year
64	7	ea	Inflator, electric, includes gauge, hose & Needle, CSI 1390 or equal	CSI 1390	Cannon Sports	\$44.60	1 Year under normal use conditions
65	83	pk	Inflator needles, pk of 6	CSI 13143	Cannon Sports	\$0.72	1 Year under normal use conditions
66	89	doz	Lanyard, nylon braided cord with nickel plated swivel snap all colors, Tomark #30870, BSN-MSLNYD or equal <b>Specify color on Purchase Order</b>	CSI 1345-1350/12 1345 – White, 1346 – Black, 1347 – Green, 1348 – Gold, 1349 – Red, 1350 – Blue	Cannon Sports	\$2.16	1 Year under normal use conditions
67	33	ea	Rope, tetherball, 3/16" x 50' hank, nylon, diamond braid, white, Continental Western #6, AAMSTRAD18500 or equal	BSN N5050	SSG/BSN	\$6.50	1 Year
68	5	ea	Rope, jump, #16 sashcord, cotton, 1/2" 100 ft. hank, Continental Western #16,	BSN SBC16	SSG/BSN	\$63.00	1 Year

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			BSN-NSPDS010 or equal				
69	31	ea	Rope, Olympic, 9'	BSN 1040173	SSG/BSN	\$0.90	1 Year
70	7	ea	Rope, Olympic, 10"	BSN 1040128	SSG/BSN	\$1.02	1 Year
71	9	set	Rope, cotton, with wood handle, 7', set of 6	GS11-661	Gopher Sport	\$7.14	Unconditional
72	2	set	Rope, cotton, with wood handle, 8', set of 6	BSN 2546XXXX	SSG/BSN	\$1.25	1 Year
73	2	set	Rope, cotton, with wood handle, 9', set of 6	BSN 2547XXXX	SSG/BSN	\$1.36	1 Year
74	2	set	Rope, Nylon, rainbow colored, 7', set of 6 colors	Champion Sports SSI #018573	School Specialty	\$9.01	30 Days
75	2	set	Rope, Nylon, rainbow colored, 8', set of 6 colors	Champion Sports SSI #016582	School Specialty	\$10.21	30 Days
76	2	set	Rope, Nylon, rainbow colored, 9', set of 6 colors	Champion Sports SSI #016583	School Specialty	\$11.57	30 Days
77	6	ea	Rope, vinyl, with plastic handle, 9', Flaghouse item #W11382 or equal	BSN 1040074	SSG/BSN	\$0.75	1 Year
78	129	ea	Stopwatch, digital, splitime , AAE CEI-420, BSN-MSSTP260 or equal	Ultrak 5773	Cannon Sports	\$5.49	1 Year under normal use conditions
79	2	ea	Stopwatch, student, water resistant	Accusplit 5737	Cannon Sports	\$6.69	1 Year under normal use conditions
80	5	set	Stopwatch, splitime, water resistant, rainbow colored, set of 6 colors, Robic SC-505W or equal	Robic #505 SSI #016341	School Specialty	\$101.86	30 Days
81	24	ea	Vest, scrimmage, all colors, <b>heavy duty</b> 100% nylon, Indicate color by product #'s <b>ADULT SIZE indicate on bid the number for each color</b>	CSI 1358-13152 1358 – Black, 1360 – Kelly, 1361 – Maroon, 1362 - Navy, 1363 – Orange, 1364 – Royal, 1365 – Scarlet, 1366 – White, 1382 – Gold, 13152 - Purple	Cannon Sports	\$1.83	1 Year under normal use conditions
82	68	doz	Whistle, metal with rubber tip guard, CSI 1340/1344 or equal	CSI 1340+1344/12	Cannon Sports	\$8.88	1 Year under normal use conditions
83	649	doz	Whistle, metal with rubber tip guard, CSI 13043/1344 or equal	CSI 13043+1344/12	Cannon Sports	\$11.28	1 Year under normal use conditions
84	212	doz	Whistle, metal, small, Acme Thunder 605 <b>No Sub</b>	ACME PAA06012DZ	SSG/BSN	\$56.80	1 Year
85	10	doz	Whistle tip guard for Acme Thunder 605 metal whistle	CSI 1344/12	Cannon Sports	\$2.28	1 Year under normal use conditions
86	160	ea	Whistle, plastic, high impact plastic body,	CSI 13027	Cannon Sports	\$0.36	1 Year under normal

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			cork ball, metal lanyard ring, Bake Lite #P20, BSN-3059 or equal				use conditions
87	5	ea	Hockey Stick, floor, 42", regular shaft and blade, ABS plastic, Shield <b>No Sub</b>	Shield 9625 – Blue, 9626 Red	Cannon Sports	\$9.70	1 Year under normal use conditions
88	2	set	Hockey Set, 12 sticks with 45" aluminum shaft, 2 replacement blades, 2 hockey balls, 2 plastic pucks and instruction booklet, Flaghouse item #W7537 or equal	Shield 9676	Cannon Sports	\$182.50	1 Year under normal use conditions

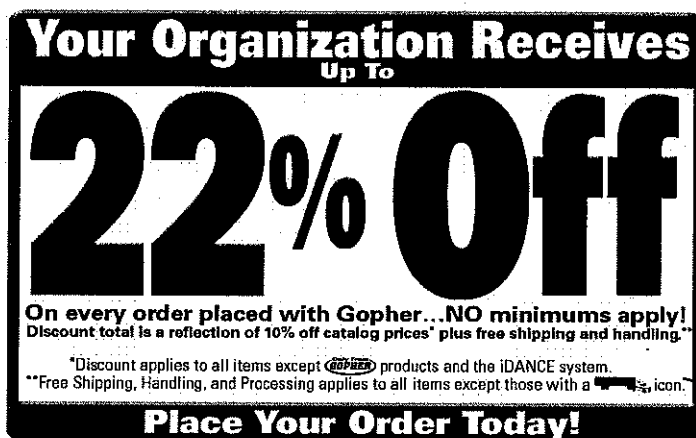
# GOPHER

November 3, 2011

Ms. Vickie Howe, Purchasing Department  
Escondido Union School District  
2310 Aldergrove Avenue  
Escondido, California 92029

Dear Ms. Howe:

In response to your recent inquiry, regarding your request for bid #2012-03 PE Supplies Gopher is pleased to extend your consortiums' catalog discount valid from January 1, 2012 through December 31, 2012. Following is a copy of the sticker that can be seen on each catalog sent to the schools within your consortium. Your membership will receive catalogs in the months of August, December, and March of each school year.



The 22% discount reflects total savings from catalog prices and standard shipping. In other words, your membership gets **10% off the catalog price** and **free shipping on non-truck items**.

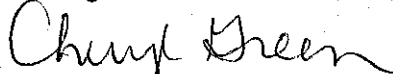
The following exceptions apply:

- Free shipping applies to all items except those with a "truck" icon
- 10% discount does not apply to the IDANCE system or "Only From Gopher" items.

This discount is automatically applied to every order from your membership. **Please reference "#2012-03" and indicate "10% Catalog Discount"** on your order form or to your customer care representative when placing your order.

Thank you for considering Gopher, please do not hesitate to contact us if there is ever anything we can do for you.

Best Regards,

  
Cheryl Green  
Sales Support Specialist



## PERCENTAGE OFF BID FOR 2012 CATALOG ORDERS

This certificate entitles NO. COUNTY EDUC. PURCHASING CONSORTIUM to:  
(Name of institution)

10% off Catalog Price – Standard FOB Destination

**With exceptions**

\*See Attached list of Exceptions

Prices Will Include Inside Delivery (but not installation)

There will be no extra charge for Inside Delivery on UPS shipments.

Inside Delivery charges for all Truck Shipments will be 17% of the order amount.

Non-standard shipping and handling will require additional charges.

Percentage Off Bid Prices will be honored from JAN. 1, 2012 to DEC. 31, 2012  
(not to exceed a period of 12 months without prior approval).

### Regarding catalog expiration dates:

Our Spring/Summer catalog expires July 31<sup>st</sup> of each year and our Fall/Winter catalog expires December 31<sup>st</sup> of each year. Our catalog pricing is valid only through the expiration date of each catalog. **Your current discount will remain unchanged** and any discounts will be taken from the most current catalog price.

Your Bid Number is: 2040950-2011

Purchase Orders Must State: "% Off Bid" and Your Bid Number.

Percentage Off Bid Prices Will Not be honored if these references are omitted.

If you add freight to your purchase order, you will be billed for freight. Freight charges cannot and will not be reversed once processed.

In order to have your special pricing activated this form must be signed and returned to the Bid Department prior to your first purchase order.

X: \_\_\_\_\_  
(Authorized Purchasing Director or Buyer)

\*Please include a list of all organizations and facilities with authorized purchasers that are expected or entitled to order from this agreement. Only the persons listed, ordering with the proper Bid number, during the specified time frame will be eligible for the discount.

ADDRESS – PO BOX 78268, CORONA, CA 92877-0142  
E-MAIL – RAGUSTIN@BSNSPORTS.COM  
WEB SITE – WWW.BSNSPORTS.COM

PHONE – 800.423.4695  
FAX – 800.921.2515



FEEL THE STRENGTH

**BSN SPORTS EXCEPTIONS TO PERCENTAGE OFF BID  
BSN 2012 CATALOG – CATALOG PRICES VALID THRU 12/31/12**

<u>PAGE</u>	<u>ITEM</u>	<u>DISCOUNT</u>
	<b>***All ATEC &amp; Jugs Products – Entire Catalog***</b>	<b>As Listed</b>
ALL	"While Supplies Last", Price Drop Limited Time Only Specials, & Closeout Items – Entire Catalog	As Listed
9	Big Bubba Supreme Skirt Additional Letters – 1298154	Call for Pricing
12	All Varsity Batting Tunnel Frames & All Collapsible Batting Tunnels	Call for Pricing
16	BowNet Soft Toss Screen – 1347203	As Listed
18-23	All Baden/Diamond/Dudley/Mark 1/Rawlings/Spaulding/Wilson/Worth Baseballs & Softballs	As Listed
25	MacGregor Bucket of Practice Balls – 1236033 & Rawlings Bucket of Practice Balls – 1265965	As Listed
26	Bats – Rip-It – 1323771, Wilson Vexxum – 1342345 & Louisville Slugger – 1342383	As Listed
37	Rawlings 950X Chest Protector – 1347692	As Listed
39 & 177	MacGregor Team Roller Bag – 1048933	As Listed
42	DiamondTurf Halo Mats and Halo Kit Lettering – Entire Page	Call for Pricing
44-45 & 152	All Chroma-Bond Imprinting & All Outfield Distance Markers	Call for Pricing
48	All Pro 30 & Pro 40 In-Ground & Surface Mount Foul Poles	Call for Pricing
49	All Poly-Cap, Saf-Top & Fence Crown Protective Fence Guard	Call for Pricing
53 & 328	All Diamond Pro Products – Entire Page	Call for Pricing
56	Super Soppers – BBSSMCKR & BBSSDLPH	As Listed
63	SoftTouch Convertible Bases – 1236309 & Progressive Release Base – BBBASBRE	Call for Pricing
67	All TruePitch & Accupitch Portable Game Mounds – Entire Page	Call for Pricing
69	All Delux Iron Mike Pitching Machines & Ultimate Pitching Machine Spring – 1058888	Call for Pricing
70-73	All ATEC, Jugs, & Triple Play Pitching Machines & Products & Accessories – Entire Pages	As Listed
77	Pocket Radar – 1323511	As Listed
87	Bison Gymnasium Height Adjustment System – 5043XXXX	Call for Pricing
94	Slip Covers for Universal Folding Chairs – 1307283 & Optional Ganging Device – 1325928	Call for Pricing
101	Baden Perfection D1 Official Football – 1299922	Call for Pricing
105-106	Z-Cool Shoulder Pads – Entire pages	As Listed
111	Schutt Youth Softside Sideline Hardware Kit – 1150469 & Zenith X2 Youth Helmet – 1337280	As Listed
112	Schutt Youth DNA Pro+ Football Helmets – 1333855 & 1333862	As Listed
117	Custom Color Round Blocking Dummies – FMDM14RDDS & FBDM22RD	As Listed
120	All Jugs Football Machines – 1276848 & 1159226	As Listed
125	Alumagoal Official Gooseneck Football Goalposts	Call for Pricing
127	Bench Zone Anchor Stakes & Get Back Line and all Chroma-Bond Imprinting	Call for Pricing
135	All Gatorade Dispensers/Coolers/Powder/Cups – Entire Page	As Listed
147	All Lobster Tennis Ball Machines – Entire Page	As Listed
149	Penn Practice Tennis Balls, case – MTPENBAL24	As Listed
151	Advantage Patch Binder, 55 gallon drum – 1239027	Call for Pricing
157	Penn Racquetballs by the case – 1556CASE & 1557CASE	As Listed
168-169	All KwikGoal Soccer Goals – Entire Pages	Call for Pricing
171	Soccer Wall Mannequins with weighted base/wheels – 1306286	Call for Pricing
172	FoldFast Soccer Goal Replacement Nets – 1262872 & 1262889	As Listed
177	Adidas Team Wheeled Bag – 1322958 & MacGregor Team Roller Bag – 1048933	As Listed
178	Collegiate High Jump Standards – 1273182	Call for Pricing
183	Fusion III Starting Block – 1273069	As Listed
186	Laminated Olympic Wood Discus, 2K – 1101409	As Listed
198	Spalding 36" Quick Set Net – 1157666 & Porter POWR-Rib II Aluminum Standards – P01973	As Listed
199	All Bison Centerline Elite Aluminum Systems & All Matchpoint Aluminum Systems – Entire Page	Call for Pricing
240-241	The Pro Gym & Pro Gym 10 Machines	Call for Pricing
242	All Mitchell Best Flooring – Entire Page	As Listed
249	Dot Drill Mat – 1301519	As Listed
257	Polar E-40 Heart Rate Monitor – 1151980	As Listed
259	Tanita Body Composition Analyzer/Scale – 1250053 & All ProDoc Digital Scales	As Listed
280	Under Armour CTG Cage Jacket – 1316117 & Coldgear Compression Mock – 1314656	As Listed
293	All New Era Caps & Visors – Entire Page	As Listed
298	Score Spain Uniform Package – 1285512	As Listed
312	First Class Bleachers, 31' – 1275100 & 1275131	Call for Pricing
322-323	Hot Dog Steamer/Cooker – 5GM8007 & 5GM8108, Cotton Candy Bags/Cones, & Frusheez Slush Machine	Call for Pricing
355	Deluxe Game Clock – 20014031	As Listed
363	Lok-Rack Ball Storage – 1237641/1237658/1237665 & Double-Sided Ball Locker - 1237627	As Listed
394	All WiiFit Equipment & Packages – Entire Page	As Listed
395	Chip-N-Drive Mat Deluxe – MSDRVMAT	As Listed

**\*Due to federal/local/departmental regulations in regard to conflict of interest, gratuities and kickbacks involving sealed bids:  
Internet & Catalog Promotional Offers and certificates cannot be used in conjunction with bid prices or bid awards.**



## PERCENTAGE OFF BID FOR 2012 CATALOG ORDERS

This certificate entitles NO. COUNTY EDUC. PURCHASING CONSORTIUM to:  
(Name of Institution)

10% off Catalog Price – Standard FOB Destination

With exceptions

\*See Attached list of Exceptions

Prices Will Include Inside Delivery

There will be no extra charge for Inside Delivery on UPS Shipments.

Inside Delivery charges for all Truck Shipments will be 17% of the order amount.

Non-standard shipping and handling will require additional charges.

Percentage Off Bid Prices will be honored from JANUARY 1, 2012 to DEC. 31, 2012  
(Not to exceed a period of 12 months without prior approval).

### Regarding catalog expiration dates:

Our Spring/Summer catalog expires July 31<sup>st</sup> of each year and our Fall/Winter catalog expires December 31<sup>st</sup> of each year. Our catalog pricing is valid only through the expiration date of each catalog. **Your current discount will remain unchanged** and any discounts will be taken from the most current catalog price.

**Your Bid Log ID# is: 2040950-2011**

**Purchase Orders Must State: “% Off Bid” and Your Bid Log ID#.**

**Percentage Off Bid Prices WILL NOT be Honored if these references are omitted.**  
**If you add freight to your purchase order, you will be billed for freight. Freight charges cannot and will not be reversed once processed.**

In order to have your special pricing activated this form must be signed and returned to the Bid Department prior to your first purchase order.

X: \_\_\_\_\_

(Authorized Purchasing Director or Buyer)

\*Please include a list of all organizations and facilities with authorized purchasers that are expected or entitled to order from this agreement. Only the persons listed, ordering with the proper Bid Log ID#, during the specified time frame will be eligible for the discount.

ADDRESS: BOX 78268, CORONA, CA 92877-0142

E-MAIL: [RAGUSTIN@BSNSPORTS.COM](mailto:RAGUSTIN@BSNSPORTS.COM)

WEB SITE: [WWW.USGAMES.COM](http://WWW.USGAMES.COM)

FAX#: 800-921-2515

PHONE#: 800-423-4695



**US GAMES EXCEPTIONS TO PERCENTAGE OFF BID  
US GAMES 2012 CATALOG - CATALOG PRICES VALID THRU 12/31/12**

<u>PAGE</u>	<u>ITEMS</u>	<u>DISCOUNT</u>
ALL	"While Supplies Last" Items and Closeout products	As Listed
9	Cobalt Flux Wii Sport Packages - 1343632 & 1343649	Call for Pricing
65	Five for Life Nutrition Set - 1248241	As Listed
79-80	Traverse Wall Panels & packages & Playground Wall - entire pages	Call for Pricing
86-93	All Exer-Gaming Items & Accessories - entire pages	Call for Pricing
95	Ekho Heart Rate Monitors - 1137484 & 1202137	As Listed
96	Polar Heart Rate Monitors - FT1, FT7M, FT60, E-40, & E-600	As Listed
97	Mio Classic Select Heart Rate Monitors - 1271645 & 1271652	As Listed
101	Push-up Tester - 1251944	As Listed
105	All Tanita Body Composition Analyzers & All ProDoc Digital Scales & Cases	Call for Pricing
108	Bosu Ballast Ball - 1277449	As Listed
109	Proform Step - 1333978 & All Premium Slide Boards and Booties	As Listed
112	Cando Latex-Free Bands - 1249675 & 1249699	As Listed
113	All 25' Bulk Tubing and Handles & All Slastix Toners	As Listed
122	All Pro Gym Weight Equipment	Call for Pricing
125	Single Pulley Weight Station - 1302196	Call for Pricing
128	All Cardio Kids Equipment - entire page	Call for Pricing
130	Dot Drill Mat - 1301519 & Agility Rings Set - 1301601	As Listed
132	Five for Life Circuit Training Kit - 1248234	As Listed
172	Brunton Instructor's Kit - 1308849	As Listed
199	All Penn Tennis Balls by the case - 20020424, 20020724 & 1238969	As Listed
200	All QuickStart 36' & 60' Tennis Court Balls - 1274189 & 1274196	As Listed
203	Double-Sided Ball Locker - 1237627	As Listed
207	MacGregor Team Roller Bag - 1048933	As Listed
217	FrontRow To Go PA System - 1274585	As Listed
220	Deluxe Game Clock - 20014031	As Listed
238	All Height Adjustment Basketball Systems	Call for Pricing
260	Golf Practice Greens & Mats - 1256468, 1256475, 1256499 & 1256482	As Listed
270	FoldFast Replacement Soccer Nets - 1262872 & 1262889	As Listed
273	FoldFast Replacement Lacrosse Net - 1262896	As Listed
290-292	Playground Systems - entire pages	Call for Pricing
293	All Swing Sets & NatureRocks Climbing Boulders - entire page	Call for Pricing
309-310	All Five for Life Products & Circuit Training Kit	As Listed

\*Due to federal/local/departmental regulations in regard to conflict of interest, gratuities and kickbacks involving sealed bids: Internet & Catalog Promotional Offers and certificates cannot be used in conjunction with bid prices or bid awards.

## SPECIAL PROVISIONS

## 1. AWARD AND ADMINISTRATION:

This contract is being awarded by the North County Educational Purchasing Consortium.

## 2. ORDERING:

All North County Member School Districts are entitled to utilize this contract. Present members of the Consortium are: Bonsall Union; Cardiff: Carlsbad Unified; Del Mar Union; Encinitas Union; Escondido Union High; Escondido Union; Fallbrook Union Elementary; Fallbrook Union High; Julian Union; Julian Union High; Mira Costa College; Oceanside Unified; Palomar College; Poway Unified; Ramona Unified; Rancho Santa Fe; San Dieguito Union High; San Marcos Unified; San Pasqual Union; Solana Beach; Spencer Valley, Vallecitos; Valley Center-Pauma Unified; Vista Unified; Warner Unified.

Standard School Supply List (SSSL) usage is made available with the co-operation of the San Diego County Office of Education and is provided as six (6) bids to all county elementary school districts having an average daily attendance of fewer than 2,500 whether or not the district is a member or associate member of the Consortium. The six (6) bids are as follows: Physical Education Supplies, Custodial Supplies, Custodial Chemical Supplies, Office & Classroom Supplies, Xerographic Paper and Elementary Art Supplies.

Other districts may be added by amendment to this contract. Each individual district listed above will be responsible for ordering, receiving, inspecting, accepting and paying for all orders placed.

## 3. TERMS:

All terms set forth in the bid shall apply to all districts using this contract. Terms shall include but not be limited to price, delivery, applicable discounts, service, and packaging.

## 4. INCREASE OR DECREASE IN PRICE:

a) Increase in Price: During the life of this contract, the contractor may request a price increase for good cause. Good cause will be determined in the sole discretion of the Consortium. The decision of the Consortium shall be final. The contractor is expected to perform at the bid price throughout the term of the contract. A price increase request, however, will be considered. When addressing the question of whether there is good cause to grant a price increase, the contractor must submit a request in writing thirty (30) calendar days in advance of the next scheduled meeting of the Consortium. A determination of good cause will take into consideration increases in costs such as raw materials and labor. The contractor must present written evidence of good cause and shall bear the full burden of providing such evidence. No increase will be allowed sooner than 180 calendar days from the date of contract award, including thirty (30) calendar days advance written notice.

b) Decrease in Price: During the life of the contract including any extensions, there may be a general published manufacturer's price change or a general market change, as evidenced by prices paid by other governmental entities or private organizations. The change in price may relate to the cost of materials, labor, or distribution of the product or service specified. Should such a change in price occur, the contractor has an affirmed duty to notify the Consortium of decreases in price and to extend the full decrease to the Consortium. Failure of contractor to notify the Consortium and/or extend such decrease may be deemed a breach of contract.

## 5. EVALUATION CRITERIA:

This bid will be evaluated on the following factors: Price, competency, credibility, discounts offered, e.g. quantity, trade, or term, compliance with all aspects of the specifications, exceptions that may be noted, and any other factors that may arise during the review process after bid opening. It should be noted the NCEPC reserves the right to award sections by either line item or by grouping which ever is determined to be in the best interest of the NCEPC Membership.

## 6. PIGGYBACKING:

Since San Diego County Counsel has ruled that "piggybacking" is legal in the County of San Diego only in limited circumstances, vendors should be aware that if awarded a contract against this bid, under no circumstances may the Consortium's award be used to promote sales at the prices quoted.

## 7. LATE FEES:

In the event that the contractor fails to deliver the ordered goods by the time specified in the contract, the ordering district shall impose a late penalty charge. This late fee shall be taken as a credit against the contractor's invoice to the ordering

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district. The penalty charge shall be imposed at a rate of 2.5% per calendar day against the total dollar value (before tax) of the late delivered goods. This late fee shall commence on the first day following the end of the specified delivery period. Assessment of late fees shall not negate any of the other rights and remedies stipulated in the contract.

8. MINIMUM ORDERS:

Districts are encouraged to place minimum orders of \$50.00, however this is not always possible. For orders under \$50.00 the vendor shall have the option to assess a freight/delivery charge not to exceed the actual delivery cost to the vendor.

9. MULTIPLE AWARDS:

On this order the Consortium reserves the right to award this contract to multiple bidders.

10. DELIVERY:

It is the expectation of the Consortium that delivery will take place within ten (10) calendar days after receipt of the order unless different arrangements are agreed upon by the ordering district. Delivery shall be made within the confines of San Diego County as designated by the ordering district.

11. BRAND NAMES AND MODEL NUMBERS:

Brand names and model numbers where specified have been shown due to existing standards set by some of the participating districts. Specific makes and models are required in some circumstances in order to be compatible with existing district equipment.

Bidders may find discrepancies in the model numbers given in that the model number may be an old one and the item is now referred to by a new number. Consideration will be given in that situation. Please note that you are bidding on the same item as specified by designating "New Number" in the "Brand/Model" area, should that be the case. Inquiries regarding such discrepancies, however, are best made in accordance with Section 9 of the Information for Bidders by contacting the Manager for the bid.

12. MATERIAL SAFETY DATA SHEETS:

Material Safety Data Sheets (MSDS) marked with the appropriate bid item number, must be included with the bid on items where indicated in the specifications. **BIDDERS MAY BE CONSIDERED NON-RESPONSIVE AND BIDS MAY BE REJECTED DUE TO FAILURE TO INCLUDE MSDS WITH BID DOCUMENTS.**

13. MANUFACTURER'S SPECIFICATIONS:

An additional sheet with manufacturer's specifications and a picture of the item bid, marked with the appropriate bid item number, must be included with the bid on those items so indicated in the specifications. Awarded Vendors will be required to deliver catalog brochures of equipment awarded to all NCEPC Members and Associate Members.

14. SAMPLES:

When requested, bidders are required to submit properly marked samples of each article in the specifications, on which bid is made to the Escondido Union School District, Purchasing Department. Each sample submitted must be marked in such a manner that the marking is fixed, so that the identification of the sample is assured. Such marking shall state (1) the name of the bidder, (2) the number of the bid, (3) the item number.

15. TOLL-FREE TELEPHONE NUMBER

All responding vendors outside the San Diego County area must provide a toll-free telephone number on their bid form. Acceptance of collect calls is not an acceptable alternative. Failure to provide a toll-free telephone number on the bid form by vendors outside the San Diego County area may cause the entire bid to be considered non-responsive and rejected.

16. SPECIAL PROVISION FOR P.E. BID ONLY

a) All bidders submitting bids must include a current catalog with pages marked indicating item numbers from the bid specifications. Failure to provide current catalog and identification of bid items will be reason to consider bid non-responsive.

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b) All bidders submitting bids with catalogs will provide a percent off on catalog prices to be utilized. The Consortium is seeking full-service bidders capable of providing a wide range of materials to member districts. A percentage off catalog items will be utilized in determining responsive bidders.

c) All bidders submitting bids will provide the name, address, phone and fax numbers of a contact person representing the bid.

d) Once bids are received, a bid abstract will be prepared indicating prices bid by the various bidders. The bid coordinator will review and contact each "apparent low bidder" who bid an "or equal" item. Apparent low bidder may be required to submit within forty-eight (48) hours the "or equal" item to the bid coordinator. If, after review, the bid coordinator is unable to determine if the "or equal" item is equal to or exceeds the specifications of the item specified in the bid, the "apparent low bidder" will be required to submit written documentation providing the "or equal" item is the same as the item specified. Failure to provide the "or equal" item within the specified time or failure to provide the written documentation to support the claim will result in the "apparent low bidder" being designated non-responsive and the bid will be rejected for the items indicated.

17. VOLUME DISCOUNTS

The Consortium is requesting that vendors submitting bids on this contract provide a volume discount to member and associate member districts. Volume Discounts will apply to any **single order exceeding \$25,000.00 (before tax) and delivered to one location.** Vendors will indicate on the last page of the bid sheets volume discount percentage to be utilized.

18. DISABLE VETERAN BUSINESS ENTERPRISE PARTICIPATION:

**Bidders must complete and include the Documentation of Disabled Veteran Business Enterprise Program Requirements form (STD 840) and the Bidder Declaration form (GSPD-05-105) with the bidder's bid submission prior to the deadline to submit bids.** These forms are attached as Attachment A.

A resource package, that will assist bidders in meeting the DVBE program requirements, is also attached as Attachment B.